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#3 in our series by guan zhong

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Produced by Ni-Yen Wu





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>Yf]]jEfuARH««iAH««h'Qc'v'MfiÉ;ASg"A¶fâAa¥¥iayA¥fic`n;A  
 "v'MfiqA¥/...;A¶...¶fZS/«;A¥H(H"G)~S/y;A~•AÉ;Afa¥A  
 'Zfiðxq;AZ"«¶)R;AS¥¥'tz;C~fÜR;A-L%â...w;A«h«Qc»flfa;A"A  
 '¥«H;A«h¥C...f;L;S;A;L;hSQ-æ;A«h'Q;C'w¥¥'±Bf"jA'Q;â¥fi;A«h±±  
 jC«H%â...f»@;AAS;SflâA«h-j;C>pZ¥t¥A¥¥¶%¥o;A«h-j;C'oe"K...f...~jA  
 ¥B-±'flâA«h"v;CfP±S/Åx;A«hfw;C±qS¥H,,D;AflbS¥H·f;A;L;S¥Hfl;A¥  
 /S¥H,q;A±fS¥H...w;AµtS¥H«H;A-µS¥H'S;A'MS¥H...Q;A'¥S¥H¥;jASQ¥H  
 'x;AµS¥HVO;A«'S¥H,ÛC/@`fQVU-ot¥Afa`fQµLÉ-q;AVT`fQa  
 „@·t;f¥;A¥¶fQASHµlQ;A'`fQ».“¥E;A»`fQ¥~ÛAC`fQ~  
 /'¥;jAK`fQQæ¥B/AE`fQQ`fQ;A/E¥»·i;AH¥DSfU;jCK  
 /f±'¥A°;SfU;jCQ'x,,ç±Q`«'jA-N;xSfU;jC»'ö..f-K;A%âH/Sfu  
 /j;C'«æ;N;A-fH/SfU;jC'°fQµLÉ-q;AARfQµLÉfP;C"¶fS¥»T;A-L  
 µS¥H;A;L;hS,g'jA±-°S'«jAfwfMS¥C;A-jfizS;K;Afs'/S  
 ...E;C%omS¥H·t,sÜ,,p;CZ...¶,p;A-¶¶¥H»E¶;A~U«j¥H;it±jA¥G/A<sup>a</sup>  
 ¥»j;Cµp%¥±...f'ó-K;A'«'¥t'oe'f;Cf,,'-,,/L;C'KfæV'F;Aµ;jCfæ'F  
 jA,,p;jCfæL'F;Ail;CQ/G;Afañq;ASÛK¥;CQ/G;A¥p¥f;A¥XflñCQ/G;A  
 /ñU;jA%o¶P;CQ/G;A,qfiç'ÛA'xø¥CQ/G;A±M'oe;Aµp,T;CQ/G;A'¥f  
 jA'fXmkk;CQ/G;A/¥f;CQ/G;Aµ¥f;C/T¥fP¥;jAK`fifi;CgSg"A«CfâA  
 µy»~µyA¥¥w/n;A"vAÉfiçA¥/K...;A¶...°CfZS/«;C¥Hf~S/y;C'`E  
 SQAfæ¥C'Zfiðxq;AZ"«¶)R;AS¥¥'tz;CfX'~P¥~jC-j'CE'°D;Afiz  
 °CE'°Y'°C'°fQµLÉ-q;AARfQµLÉfP;C`|µ¥H'S;AfiÉS¥±-o;C'MfnE'°qC¶Q  
 %oâL¥q;A¥~DfÛCf,,'-'ó,"F/L¥~jCfilfæK'F;A'·jCfæV'F;A,µ;C»  
 «h«B,,r;Cfæ'F;AqCQ/G;A¥p'¥fÛA...w;CQ/G;AµfiðU;AµA%âCQ/G  
 jA/R;A%o¶P;CQ/G;A/µ;jA'f«E;CQ/G;A/j»fÛA"¶%o;jCQ/G;A/»jC  
 /Q/G;A¥p.»t¥C.T.»fP¥;jCC`fifi;ASg"A¥fâAa¥WµyA¥f~n;A"v¶S  
 fiðA¥/C...;C¶...°fZS/«;C¥Hf~S/y;C'~'ifl'jAfa¥w«p;A'Zfiðxq  
 jAZ"«¶)R;AS¥¥'tz;C'w'tx;A'œfW/ÅAfÖ..f±d'ós'fÛ±¥q;A«hU/E)...W  
 jA%oâE)...¶Q;A«k¥B...-o;A'fQµLÉ/æ'P/S¥;jA«hW·L'fQµ;A»·æE¥;jA'f,,~  
 'ó"nL¥~jC'fæL'F;A,;jCfæK'F;AµQ'fæV'F;A'ß;CQ/G;A'·'fÛ  
 jASÛµ;CQ/G;A¥p¥f;A'j'f'Å;CQ/G;A¥OSU;jA'f«E;CQ/G;A\_±jA%o¶  
 »P;CQ/G;A'l,'%o/E¥;CQ/G;A'¥f;A'fXmkk;CQ/G;A/¥f;CQ/G;Aµ¥f;C  
 /T¥fP¥;jC'E'MfiÉ;ASg"A¥Q'âAa¥µflayA¥'ón;A"v°fiðA¥/E...;C¶...  
 'æ'ZS/«;C¥H¶fS/y;C'~'fi¥q;Afa¥w;A'Zfiðxq;AZ"«¶)R;AS¥¥  
 ¥'tz;C¶k¥Sflb;A'¶mS¥¥;C¶q'e;L'nSfh,,L;A'w'txS'p...;C¶fñ  
 fizfQ±q;A«HSQ'P'fQµp;A'f,,'-'ó"flL¥~jC¥Vfæ'F;A'oe;jCfæL'F;A  
 ,,p;jCfæK'F;Aµn"n;CQ/G;A'l·H;A"É'D;CQ/G;A¥p'fi;A%o¶;CQ/G;A/H  
 jA'f«E;CQ/G;A/¥f;A'f;CQ/G;A·H'fÛA'AR;CQ/G;A/j·H;A'S±-jCQ/G  
 jA/j·H±T·H'fP¥;jC»fæE;ASg"A¶fâAa¥~µyA¥...x`n;A"v±-fiðA¥/  
 /»...;A¶...¶fZS/«;C¥H~S/y;C'~°«p;Afa¥fl'jC'Zfiðxq;AZ"«  
 ¶)R;AS¥¥'tz;C'f'¶¶¶jA—fæ¶r;C°AR'E°O;AfaL¶q;CSÛ..f¶fiÉH  
 SOfiS;A±S¥XU¥Hµâq'A'œ¥¥H,ñT;A...fæ¥H'¥S;C/@·%oñ;J;A¥OCE;G  
 jU«D¥"«Q;R;A'f'@/ØSfivS—j;CfA·%oñ;J;A¥OCE;G¥fñA)„-fle;A  
 f't,,L;C/T·%oñ;J;A¥OCE;G¥—flf'f'pæ';jC¥«%o/E'f'pæ;G;C'ðo/E'f'pæ;/@;C/æf  
 flñ;S¥¥;C¥¶%oñ;J;A¥OCE;G'x;D,q;A'«¶q;A/@"Û..~jC~;A¥HfiÉTµS  
 jC'·%oñ;J;A¥OCE;G'x;K'¶¥VflS-±'t%o;A)„;C¶¶S'G"jA¥t¥HfiÉC  
 /»·%oñ;J;A¥OCE;G¥H",[¥"«f@¥"x;A%o—¥|»±jA-N¥H'SW«Q'c·%oñ;J;A  
 ¥OCE;G'x±B¥/ØfQµLÉ'j;C'¥S±t±B'R;Ck·%oñ;J;A¥OCE;G¥¥|,q'fQ±  
 "j;A'¥/S~¥"x;A~¥/T%o;C/E·%oñ;J;A¥OCE;G¥H",«'¶S¶"«;A'CE'SÖ  
 f±°,q;CE·jA'jR±t¥X;A-fÛC'dµ%oS¥~jAVG'dµ%oS'jC%oñ;JTf~fQ  
 t±R;C/Gf~jAVT'°µ¥|»±jC/@f~¥;°fið;A¥O/çOx;CµUR/T%o;C/G/d



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¥ | j A . l t h S t ¥ j A t - V S ' ö » i A f w f M S ¥ C j A - f i z S A K j A f s / S . . . ¥ E j C  
% o m S ¥ H . t , s Ü ö , p i A Z . . . ¶ , p i C - ¶ | ¥ H » E ¶ j A ' U « j ¥ H ç i t t j A m ' G / A a ¥ » j A i o  
p % o ¥ t . . . f ' ó - K j A ' « ¥ t ' c e ' ð i A f , , ~ , / L / i C

¥k // L ¥ » , ~

¥ t - o æ « ' Z ' x t j A t Q S i C ° f i E j i A t Q S i C t x L L i A t Q S i C . X f æ j i A t Q S i C  
t z f W , C E j A t Q S i C « æ ð A t Q S i C m , i ¥ i A t Q S i C f æ m a j A t Q S i A ' i l l ¶ H j A  
t Q S i C ¥ » ' w ç W « ' j A t Q C ' w » p ¶ j A t Q C ' w " % D i A t Q C ' w ç i h j A t Q C ' w a i , S j A  
t Q C ' w L ¥ , j A t Q C ' w " c e t z j A t Q C ' w f " ¥ " j A t Q C ' w f m - Ñ j A t Q C ' w a i ' j A t Q C  
' w , C E j A t Q C ' w t - ¶ j A t Q C ' | % Ü n j A « h . . . 7 E ¶ q i C ¥ S Q f Ü j A « h . . . 7 E f i Q C  
' c e f W t , C E j A « h h f " , ' j C ' | l m E • N j A « h h w ¥ , j C ¥ æ f j L j A « h - æ % t ' j C f j  
f l S Q t j A « h m D ¥ t - o j C ' ° ' c e ¥ » j A « h h E % o j C t m a j L - j A j L L A t j i C ¥ ð r  
j A « G f l à » D j L ¥ j C m ' ó s j A « G f l à E ¥ . . . S j i C « ä ö A « G f l à % . . . l j C m ' ó ä A « G  
f l à f l l ¶ q i C ° ' ó ä j A « G f l à - o m ä \_ j C ¥ ß ç Ñ A « G f l à C E ¥ i « G j i C % f m — f u j A  
« h E » • . D m % o j C , . . . f — ( j A « h E À s ' e j C t Q @ f l ' T j A « h ç W f æ Q L . . . j C • V , . . . f  
t , j A « h m æ ð E « Ý C - v » P ' c e ¥ t t Q A « h • O ' i « i j C % L L j A « h • M ' i . . . j C S E f u j A  
« h ' ä i ¥ ' j C . . . j i C ° • V / Q , , i C ' c e . . . f E t , j C , ç t Q % C j % o t Ø ' x j C ' Ó x T ' x  
j C ¥ t t j - ¥ D i C » p ¥ t ¥ w j A m D M U S " ° S ç C % o x ' u S % j C % f m j A m , Q \_ » N  
j C f ' M U S » m t j A f t M U S " l S ç C » j f æ Y » • B j A m f p , , p , q i A f , , ~ ' ó ' / L /  
j C

¥k // L ° » , ~

< K f æ V « F i A j i C f æ « F i A , p i C f æ L « F i A « h i l j C Q G i A f a f i Q p i A S Ü K m ' j C Q  
/ G j A p ¥ f i A ¥ X f i Ñ C Q G i A m i Ø U j A % o P j C Q G i A , q f i Q j A ' x Ø % C Q G i A  
t M ' c e j A m , T j C Q G i A ' l ¥ f i A f X m k k j C Q G i A / ¥ f i C Q G i A U ¥ f i C T ¥ f P m '  
j C K | f i E j A S g « A « C f ä A m y » ~ m y A ¥ m / n j A " v A E f i Q A ¥ / K . . . j A ¶ . . . ' ó C f Z S  
/ « j A ¥ H f — ~ / S i ' y j A " E S Q A f æ % A ' Z f i Ø x q i A Z " « ¶ » R j A S ¥ ' t z j C f X  
/ " " P ¥ ~ j A - j ° C E ' o Ø j A f i z ° C E ' ° Y C ° f Q L E - q i A R f Q L E f P i C | l m ¥ H ' S j A  
f i E S ¥ t - o j C ' M f n E ° q A ¶ Q % o ä L ¥ q i A m ~ Ø f j A f , , ~ ' ó " F L L ¥ ~ j C

¥k " F L ¥ » , ~

" X " « | « C j A S L ' l ¥ j A f D « h ¥ æ H f i ' x j C % f m E f u j A , g E " % C — t Ø E j i A m E  
• N j C , g E " % A « G t Ø S f l a ° j C m E • N j A « G t Ø S f l a t j C t Ø S f l a t j A « G ¥ t t Q Q  
f i ' j C t Ø S f l a ° j A « G ¥ t t Q Q . . . j C ¥ % E ' c e j A E , L E Ø j A f Q S L - à x j C » l j °  
E . . . f j A E , L K Ø j A f Q - , Ø - o ¶ j i C ¥ Ñ u E • V j A E , L C Ø j A f Ø f t t r Ñ C , r T  
E » x A E , L » Ø j A f Q Ñ " i ° \_ j C f " / E , , j A E , L ¥ Ø j A f Ø x q f b . . . j A f , , ~  
' ó " F L L ¥ ~ j C

¥k " F L ° » , ~

f i L f æ K « F i A » • j C f æ V « F i A , m i C » « « h « B , r j C f æ « F i A Q C Q G i A p r j A f Ü . . w  
j C Q G i A m i Ø U j A U A % o ä C Q G i A / r j A % o P j C Q G i A / m j A f « » E j C Q G  
j A j » j A f Ü E % o j C Q G i A / » j C Q G i A p . » j C t x T . » f P m ' j C C ' | f i E j A S g  
" A m " f ä A m y W m y A ¥ f — n j A " v ¶ S f i Q A ¥ / C . . . j A ¶ . . . ' ó " f Z S « j A ¥ H Ø - / S i  
~ y j A " i l ' j A f æ w « p j A ' Z f i Ø x q i A Z " « ¶ » R j A S ¥ ' t z j C ' w t ' x j A ' c e f W / A  
f Ó . t t d ' ó s f l t ¥ q i A « h U E » . . W j A % o æ E . . . ¶ Q j A " k ¥ ß . . - o j A f Q L æ P S ¥ j A  
« h W . L f Q U m i A » • æ E m ' j A f , , ~ ' ó " « n L L ¥ ~ j C



» qAAYX,,¥OjCfÜß°S°SLjA«Dfa◊O□DjA» @H◊O§gJiF¥ßqf◊F|S¥H±Ó  
 jAfÜ' f◊CE§¥H...w;AfuSf◊Æ>A±Üfiü'jC¥/S°Q¥DS;A◊'E§  
 jA«h¥/H-q;C¥ß%»/d□°S«J;A«h¥/H-q;C□°CE§g-□äviA«hH§g-q;|jC  
 %◊-R'ÿfajA"ÄM;A«h¥"◊«-q;C)p°◊w«æ§±jA«hfMfMf◊Ü'f;C'æ'æ  
 /S§Q;A«hfiA'f◊Ü'Ç,,i'äy«ÆS±tziA«h§L¥Xf◊SxiC±q'æXJ§«¥A«h  
 t+/Jf◊fM;C...f'ð'ÆS°jA«h¥-of◊Üfi|jC;Lüæ»P/SÄA«h-ofafÓ  
 Æ9;C•V'ó,¥O§xiA«h'j◊f◊±¥jCf,,~'ó¥\_ΛΛ¥~jC

¥k¥\_Λ\_σ,,~

∧»+†7Q

¥jS,tÿjA'ÆHæce'æfW...s^A;A«p¥j~jA^a'ÖN;AÆSÑb«Æ¥@;A«D-oH  
 "i;A¥...S,,»D;C...Ë§S'ÆH¥ç°CEfiajAfM"Ä◊^jA'—v...q;A•ÄÖN;A«D¥çH  
 "i;A¥...S,,»D;C|f±hS§S;A◊B-yfw;A°-y«'jA◊y±QAFu-yT;Aj'i  
 -yÿN;AjP"i-yQ%◊N;J;Cf◊°-oH;A◊¥Hp"i§LfiÄ'Qa«d;Aj"i±f"  
 f◊CE'jA◊GCE;GHV¥iE°/jCf,,N;S°¥/jCCE;G;M«h-oH§,,D;A±çp  
 §Q§;C§Q§S,,D;A±çp—S¥H◊F;A◊G;P°◊°F"i;A¥—¥¥f◊CE□,CE;A'§°¶ç  
 f◊t+v;A%◊"kfç◊Pp-f;A'Ü◊o,,CEf◊æfiF"~jA%◊ÄH¶if◊I¥"h;A◊§g  
 W/¥;f◊Ü%◊ÜjC□äñ¥¶Q"Z«if◊Ü◊-o§Q;C□ä-fHfnfiÄf◊Ç¶...»jC'óO  
 ¶¥,±;Af◊...»,~æ;C◊Gw¥t...e,,jAf◊±,N;ÜCU¥t¥-qiAf◊fle«L  
 jCWU'MfP;Ajf◊±,S,q;A◊G±Bfwf◊°«'jA◊Q'Q'U'T;A◊¥H@◊Q'É;ü%◊N;J  
 jCÆfiä°F"i;A¥—¥fiif◊CE□,CE;A'§°¥ßf◊t¶¶jC%◊"k...of◊p-fæA'Ü  
 ØjµE f◊æfiF,,CE;A%◊ÄH¶if◊I¥"¶i;A◊§gW%◊ÜjÜ/¥;j;A◊Äñ¥¶Q-o§Q  
 f◊Ü◊ÄZ«i;A◊Ä-fHfn¶...»,f◊ÇfiN;AjA'óO¶,...f◊,¶...~æF;AWÄ·ÿe  
 jAf◊Ü,N;ÜjAU•U—÷f◊°¥-qiAWU¥æf◊'MfP;A◊G±Bfwf◊°/æ«'  
 jA◊Q'Q'U'T;A◊¥H¶"i§LfiÄ'Qa«d;Aj"i±f" f◊CE'jA◊G¥Hf,,[§  
 jA«h◊FÆ¥iE◊V;|jC...wf±»¿±jA,qf±C◊jA'Sf±K,g;A"kf±'°;A'vftT  
 «¥A◊Q'»¿±"ifqHCE;jG,,@¥—¥jASQ¥fviC'xZ;A'Uñ¥jA«j%◊[±jA>x  
 Äx,jAf,,¿x◊pæ"jCµpæ§Q;A¿ØÆZ¿n>xD±-jA«K'æ«jA•V-N-J;Af,,¿xØ§  
 ¥H¶jC◊...°;A§Q«@°¥A◊M...itZ;A...i"d"¿jA±q~{±jA•V-z-gAf,,¿xØ§¥H  
 §Q;A'j...xÄ;A».""◊°ÆjAfçfD»@jA±,o'N;A«É,,L;Af,,¿x..eäF;C'ZifN;A  
 •O¥fi't;A«ö,,L;A'ñefliA'Yx±äAf,,¿xJäææçf◊Æ-H;C),§°±AfJ±h  
 CE±;Afi¶{°}S;C,CE¥FµjAf,,¿x¶¶æ◊a;CZf,,»"i;A...w§¿±jC»"i;U¥;jA«h  
 ¥/S'Øy;AµLÆ-o◊o;jC'Æ¥t-o◊äØy;AjM«Æ¥W;A¥W;AjM«ÆF¥i;P°◊°  
 /jA◊GCE...wE¥iE¿±j;CCE;jG¥"¾.w◊o;jAf◊°...""q;AjM«Æ'æfæH§S,q;A  
 ,qf±C◊jAC◊Ø"ifqHCE;jG§µi;•O;f;A¥H¥;¿,→;Cfi¥°q%◊H;A¥H◊§gW;C  
 /¥¿æy;A¥Hfæ§;C'æ°d..ÜjA¥H,,@fD¶,jC◊¶¥;A¥H±°S°D;C'ç  
 fl'T;A¥H±"¶"i;C'M◊Q'¿•üA¥H±-Ff¥;CZf,,C"i;A,qS◊ØjC'Æ¥t"¾  
 ,qµM«Æ/¥;¿jA/¥;¿jM«Æ'M%◊Q'Ä'M%◊Q'Äfi±Bfw;A±BfwµM«Æ°«'jA°◊'D¥i¥H  
 Q'Q'U'T;A◊GCE,qE¥iE fæçCCE;jG¥"¾q◊o;jAf◊°...""S;AjM«Æ,,çK,g  
 ¥H§S'§;C◊Q'x,g"ifqHCE;jGWUf±,q;A¶Q%◊äf±ÄA"¥fi f±¥±h-lf±«x  
 jAZf,,K"i;A'S§g;jC◊GWUµL,q«h¶"jA¶Q%◊âL'Ä'h"§;A"¥fiµL¥«h'¿  
 jA±h-lµL«x«h¥ç;jCWU¶"jA¶Q%◊âS;A"¥fi)¿jA±h-l¥çjAf◊CE¶¶"i;A¥...S  
 ,,»D;|jC◊G,tÿ¶%◊f,,K'S;A¥H§æ"jFK"ifU-oäq;A«h◊H§g"i;A/  
 ¥¿f◊Üp;C◊HfÜ;A'¥Hf◊°Q'Ç◊H±;A•O.¥H—jC◊H"i;A§µ  
 fi¥Hµ;jC◊H¥S"i;A...e,¥H»E;jC◊H§i"i;A/æ¶¶¥H•q;C◊HØ;A◊çH  
 T;jC◊H'd"i;A'U«j¥H;s;C◊Q«hUÆ)¿W;Af◊L-§g;A%◊æ°¶Q;A◊æ  
 ±fi"jA»•E¶ç¿,iA•sE¶ç"jApE¥[jA±]E¶,q;AZf,,K"i;A'S§g;j  
 jC◊H¥t"¾§µM«Æfi¥°q;Afi¥°qµM«Æ-L'ÿ;A-L'ÿµM«Æ◊¶Q%◊æ'Ü¶V;AÖ  
 "¶¶Q%◊æ'Ü¶V;A◊G¶/E¥'f◊wE§@;jA◊GCE'SE¥iE'Q;jCCE;jG¥"¾q◊o  
 jAf◊°...""q;AjM«Æ¥"k¥H¥ØO;A¥Øof±'°;A'v"ifqHCE;jG§g'jü'Üö  
 x;Aj'Øx G±;A'x"¥ç"fu'¥Äh>x)¥S±A-fHfiN;AÄÄC§g'jü'Ü





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